

# Robertson Fire Equipment

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ATTN.: Blake Heald



Dear Blake,

I would like to take this opportunity to thank you for the A1 Management Software that you installed for our company. We clearly had outgrown AccPac Plus for various functionality and stability reasons and I am happy to report that the software has been stable and problem free since converting to A1 last year. We were impressed by the design of the core software from a financial accounting point of view and are continually discovering new features and benefits. We were delighted to find that the extended program could be modified to fit our requirements.

Perhaps the greatest benefit to our company was the productivity gained by having contact and project management integrated with accounting. This is a big time saver for each user on the network using the software. As well, the management team has gained better control because they can access data easily and quickly. The Excel Macros that you developed to integrate with our AI Software are very helpful for sorting data and building special reports.

Our accounting staff is relieved that they can always reach a knowledgeable person by phone, fax or e-mail. We are reassured that you have the ability to access the software remotely via the internet or by modem if our accounting staff is unsure how to handle an unusual transaction.

Thank you again for your continued support.

Sincerely,



Kent Berry

"Team Robertson - President"